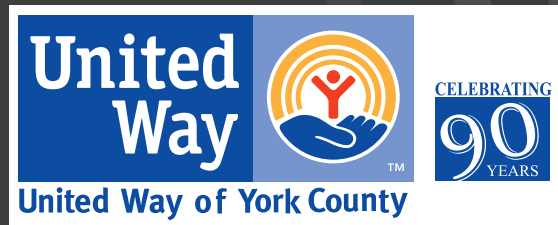


LIVE UNITED™

2010 ANNUAL REPORT



Message from Board Chair and Executive Director

In fulfilling its mission statement **to improve peoples' lives by building a strong community through cultivating financial generosity, volunteerism, and civic**

engagement, the United Way experienced many positive outcomes in 2010. These included realizing an increase in fundraising; successfully making significant changes in the allocations process; formalizing public policy advocacy activities; enhancing its ability to serve the volunteer efforts of nonprofit organizations as well as the aspirations of individuals to volunteer; supplementing support to early childhood education initiatives; and providing many other services to build a strong community.

Under the very capable leadership of Roger Dick, the 2010 campaign raised \$6,903,641, a 2% increase over last year. The campaign saw major growth in leadership giving, where a record number of individuals now contribute over \$1,000 in support of the campaign. A total of 85 individuals comprise the Tocqueville Society, individuals who are contributing \$10,000 or more. Another important measurement achieved is an increase in the percent of individuals participating in the annual campaign. While this number has been in decline for the past five years, it is hoped that individuals are receiving the message of LIVE UNITED and will use the United Way as a vehicle to advance the common good for all.



This year saw the implementation of a multi-year funding process, which is based upon measurable outcomes in the focus areas of Education...Income...Health. The United Way is providing funding to 73 programs of 34 partner agencies that have three years to show measurable impact on the individuals being served. During the interim, agencies must show progress on achieving the outcomes identified. Funding is of course contingent upon the amount raised. The allocations process is under the direction of Mark Wheeler, who chairs the Allocations Steering Committee.

While the United Way has always provided information and education to York County's public officials, the Board of Directors approved the creation of a Public Policy Committee. Each year, the Committee will identify priorities and advocate on behalf of those priorities. Under the direction of Chair J. T. Hand, this year's major priority areas are early childhood education; K-12 education; basic food, shelter, and utility assistance needs; and the development of a 2-1-1 information and referral service throughout the Commonwealth.

Volunteer services was greatly enhanced with the development of Volunteer Solutions, a software tool now available to the Volunteer Center membership of over 100 nonprofit organizations. It provides for identification of volunteer opportunities, event registration, and other options to support the process for volunteer recruitment and engagement.

Also in the area of volunteerism, this year's Day of Action engaged close to 400 volunteers who worked on 40 projects provided by 35 nonprofit agencies. United Way's SecureCorps initiative included 53 AmeriCorps volunteers providing over 29,000 hours of community services. One major volunteer activity of the AmeriCorps program was the Taxpayer Assistance Program, upon which 2,400 individuals were served and \$4.2 million returned to these individuals in the form of earned income tax credits and child tax credits. This service is a collaboration of the United Way and Lutheran Social Services of South Central Pennsylvania.

Focus on Our Future, United Way's early childhood education initiative, continues to provide valuable support services to early childhood education programs of partner agencies as well as services for the preparation of children to become ready for school. In York County, 14 child care centers are accredited through the National Association of Young Children and 12 home-based programs are accredited through the National Association for Family Child Care.

Through the *Ready Freddy* program, a program designed to introduce pre-schoolers to Kindergarten, 200 students and their parents participated from Dover, Eastern, Red Lion, Spring Grove and York City School Districts. These are only some of the services available to early childhood centers and educators through Focus on Our Future.

Critical to the success of all organizations is the strong leadership behind the organization. The work of United Way of York County is conducted by thousands of volunteers, with support from staff, and leadership by committed individuals. There are many who serve in leadership positions but we would like to single out those who serve on the Executive Committee for special recognition. These individuals are appointed to the Executive Committee because of their Board position or because they chair major divisions within the organization. Special gratitude is extended to Michael Hady, David Confer, Scott Michael, Roger Dick, Hank Maul, and Mark Wheeler. We thank these individuals and all those who serve in leadership roles on United Way's many committees.

We hope you will take time and review the remainder of the Annual Report, as it provides more detail on how your investment has made a difference in York County.

Board of Directors

C. Matthew Smith, Chair
York College of Pennsylvania

Joshua Carney
Carney Engineering Group

Betty Carson
M&T Bank

Judith Chambers
York Traditions Bank

Thomas Clippinger
Precision Custom Components, LLC

David Confer
Wolf

Susan Crawford
Dentsply International

Lori Cutshall
Dept. of Environmental Protection

Larry Delia
WPMT Fox 43

W. Casey Deller
C.S. Davidson, Inc.

Roger Dick
Campbell Chain/Apex Tools, LLC

Silvia Dugan
Print-O-Stat

Terry Gingrow
Community Volunteer

Monica Grigera
Penn State York

Kittie Hake
Local 776 – I.B.T.

J.T. Hand
York Water Company

Cliff Karoullas
Community Volunteer

William Law
Harley-Davidson Motor Co.

Romana Li
Community Volunteer

John Lind
Adhesives Research, Inc.

Hank Maul
IAM Local Lodge 175

Kenneth Mazzie
Glatfelter Insurance Group

Daniel Meckley
BAE Systems

Richard Merluzzi
Pennex Aluminum Company

Scott Michael
ParenteBeard LLC

Leroy M. Moore, Jr.
CBY Systems, Inc.

Josette Myers
Memorial Hospital

Reesy Neff
Susquehanna Bank

Keith Noll
WellSpan Health

Susan Parente
The Sheridan Press

William Perkins
UAW Local 1872

Joseph Rilatt
Fulton Bank

Rayda Rivera
York/Adams Central Labor Council

Stephen Selby
IBEW Local 229

Neil Slenker
Stock and Leader

Courtney Stoner
HealthSouth Rehabilitation

Dr. Michael Thew
Lincoln Intermediate Unit #12

Jerry Watson
Keystruct Construction, Inc.

Mark Wheeler
New Standard Corporation

William T. Yanavitch, II
Glatfelter

Executive Committee

C. Matthew Smith,
Chair

Michael Hady,
Immediate Past Chair

David Confer,
Chair Elect

Scott Michael,
Treasurer

Roger Dick,
Resource Development Division

Mark Wheeler,
Resource Distribution Division

Hank Maul,
Labor Partnership Division

United Way Staff

Robert J. Woods
Executive Director

Emily Arndt
Youth Volunteer Initiatives
Coordinator

Leslie Brengle
SecureCorps Program Coordinator

Kim Craney
Information & Referral Specialist

Jackie Dell-Shearer
Community Impact Associate

Kate Gladfelter
Information Services Assistant

Deborah Gogniat
Senior Director of Donor Relations

Deborah Gurreri
Information & Referral Specialist

Todd Gutierrez
Disaster Preparedness Initiatives
Coordinator

Morgan Hollinger
Communications Associate

Lindsay Hrobak
Campaign Division Director

Vicki Klinedinst
Senior Director of Community Impact

Beth Loucks
Senior Director of Finance/MIS

Kristen Miller
Community Impact Program Assistant

Chad Myers
Workplace Campaign Director

Cheryl Preperato
Information & Referral Specialist

Shanna Ream
Resource Development
Administrative Assistant

Christy Renjilian
Community Initiatives Director

Amy Smith
Finance & Administration Assistant

Michael Smith
Campaign Division Director

Alan Vandersloot
AFL-CIO Director of Labor
Participation

Resource Development

The 2010 campaign was a great success raising \$6,903,641, representing a 2% increase over the previous year's campaign.

This achievement was only made possible through the leadership of Campaign Chair Roger Dick and the countless donors, volunteers and supportive organizations throughout our community who continue to rally behind the LIVE UNITED theme.

Loaned Campaign Associates, considered an extension of staff, were provided by American Red Cross – Greater Hanover Chapter, Fulton Financial Corporation, Glatfelter Insurance Group and York College. The LCAs worked with 127 local organizations to assist in planning and implementing fundraising campaigns, and delivered presentations to over 1,250 York County employees at 48 group meetings. The LCA program assists in the professional development of employees at all levels and is an essential piece of the annual campaign.



The 2010 campaign drawing featured two Grand Prizes – a 2011 Chevy Malibu LTZ donated by Apple Chevrolet and a 2011 Harley-Davidson Road Glide® motorcycle donated by Harley-Davidson Motor Company; as well as prizes donated by Giant Food Stores, Business Information Group and The Bon-Ton. We are very grateful to these key United Way supporters for their generosity in providing these incentives.

Entering its third year in existence, United Way's Emerging Leaders Society continues to engage the next generation of philanthropists in United Way and our work by providing members with access to prominent community leaders, networking and educational opportunities, leadership

development programs, as well as customized volunteer projects. In 2010, over 320 individuals representing more than 100 local companies met the ELS criteria of falling in the 21-40ish age range, and contributing \$250 or more to the annual campaign. Most notably, the average ELS member's contribution is \$546, and our membership accounted for over \$175,000 in donations to the 2010 campaign.

Leadership Giving raised over \$2.5 million, representing 37% of the campaign total. This segment of the campaign consists of 1,019 First Capital Club members who pledged between \$1,000 and \$9,999, and 85 Tocqueville members who gave major gifts of \$10,000 or more.

Community Impact

Focus On Our Future

Focus On Our Future, a Success By 6 Early Childhood Education Initiative, supports high quality early childhood education and school readiness. Nearly 200 parents and children participated in the *Ready Freddy* school readiness program at Dover, Eastern, Red Lion, Spring Grove and York City school districts. Scholarships were provided to 24 early childhood educators to support their participation in Bachelors and Masters degree programs at Penn State York. Approximately, 225 early childhood educators are enrolled in higher education programs. Focus On Our Future also provided grants to seven early childhood educators to implement special projects in their classrooms. There are 14 National Association for the Education of Young Children (NAEYC) accredited centers and 12 National Association for Family Child Care (NAFCC) accredited home-based programs in York County, this is up from one accredited program in 1994. Approximately 97% of the children enrolled in United Way partner agency's early childhood education programs are meeting developmental milestones as measured by the Commonwealth of PA's standardized assessment tool. Approximately 28% of York County children under age five have access to high quality early childhood education. Currently there are 40 Keystone STAR 3 or STAR 4 programs in York County compared to 19 in 2006.

Stay in School Initiative

The United Way of York County has collaborated with the Donnelly Foundation, State Farm, York Bar Foundation, York County Human Services, and York County Community Foundation's Women Giving Circle to support the work of the Truancy Prevention Initiative. A Truancy Prevention Summit, with over 300 people in attendance was held in September 2010. The Truancy Prevention Initiative has developed a strategic plan and is working with school district personnel, York County Human Services, Magistrates, probation, social service organizations and families to address the truancy problem in York County. In addition, the United Way of York County has received \$85,000 in grants to support dropout prevention work at William Penn Senior High School. Funds are used to support family engagement and for a youth empowerment program.

Labor Partnership

Although the economic downturn has continued throughout the past year, the long standing partnership with the York-Adams Central Labor Council continues to be productive and remains strong and beneficial.

The Labor Council issued a workplace endorsement for the community campaign and its active community services activities program provided a foundation and link to union volunteers that has been the hallmark of the relationship dating back over 35 years. The United Way of York County has the distinction of being the only non-profit charitable organization to receive a Labor Council resolution of endorsement.

Clark Ruppert, Jr., president of the Labor Council, provides committed leadership to the partnership by serving on the Campaign Cabinet. The United Way Labor Advisory Committee meets regularly throughout the year and several Labor volunteer representatives are members of the United Way Board of Directors.

Successful community service projects such as the York County Youth Yellow Pages, Letter Carriers Food Drive, United Way's "Drop-in Center for the Unemployed," and the Union Community Activist Network training classes continue to be a vital component of the Labor Council's programmatic work plan. Several major employers and their affiliated labor unions work in partnership to plan their United Way campaigns.

Many local businesses received services from the PA Department of Labor & Industry's "Rapid Response" outreach team, which responds to local employers who announce employee layoffs or business closings, and approximately 1500 affected employees received the "Coping with Unemployment" booklets or "Help When You Need It Most" brochures printed by the United Way through its participation in dislocated workers informational meetings. Several "Rapid Response" informational meetings were hosted by the United Way during the past year. The YMCA of York and York County and the YWCA York also offered support to families of dislocated workers by providing guest memberships that are available upon request.



SecureCorps

SecureCorps, an AmeriCorps program at United Way of York County, provided service opportunities for 48 Members who gave over 27,000 hours of service to the community through the Youth Volunteer Initiative, Voluntary Income Tax Assistance, and Disaster Preparedness programs. Members worked with 7,000 students at all 16 York County school districts to promote volunteerism; taxpayers, credit unions, and the IRS to prepare taxes for 2,400 individuals resulting in \$4.2 million in returns; and local nonprofit organizations to increase their capacity to plan for and react to emergencies. Members developed emergency operations plans for 17 programs, provided educational programs on disaster preparedness to over 200 children, and assisted with other disaster preparedness organizations in York County, including Volunteer Organizations Active in Disasters (VOAD), Be-Ready Neighborhoods, York County Emergency Management Agency, and the Red Cross. Additionally, Members leveraged upwards of 5,100 hours of service from 1,020 non-AmeriCorps volunteers

FIRST Free Information and Referral System Teleline

Residents of York County, who need help but do not know where to turn, can call FIRST, the Free Information and Referral System Teleline. A trained information and referral specialist will listen to what the person needs and give advice on where to start. FIRST is a free and confidential service that operates 24/7. The program is a partnership of United Way and York County Planning Commission.

Outside of Pennsylvania, most people needing help can dial 2-1-1 to be connected with an information and referral specialist. United Way of York County is part of the PA 2-1-1 Board that is working to build a statewide system of information and referral. The PA Public Utility Commission granted the 2-1-1 dialing code to the PA 2-1-1 Board and charged the Board with establishing a regional system that eventually will cover the entire Commonwealth. Eventually people needing help paying rent or utility bills will call 2-1-1 to learn how to access services.

FIRST can be reached by calling (717) 755-1000 or 1-800-673-2529, or by accessing the searchable database on the United Way of York County's website.

The Volunteer Center

United Way's Volunteer Center is integral to the success of local non-profits' volunteer recruitment, and their ability to build volunteer capacity. Through our web-based system, Volunteer Solutions, the Volunteer Center is streamlining the process of volunteer matching, while increasing United Way's capacity to meet the needs of volunteers who are searching for opportunities.

More than 100 nonprofits use our Volunteer Solutions database to advertise volunteer opportunities, list material needs, manage volunteers, and organize events.

Volunteer opportunity seekers can go to United Way's website and search Volunteer Solutions to find opportunities that interest them. From there they can contact the agency directly by email or phone.

Volunteer Center staff utilized Volunteer Solutions to organize the 2010 Day of Action on September 10. The event drew 40 projects from 35 agencies to engage 400 volunteers in service across the county.

Community Partners

The Community Fund in FY 2010-11 consisted of \$3.19 million, 98% of which was awarded to 73 programs of partner agencies that meet funding priorities in three Focus Areas – **Education, Income and Health.**

The funding priorities were developed by United Way based on research into community needs and an assessment of what issues are important to United Way's donors and volunteers. United Way has revised its allocations process to move to a three-year funding process based on the new priorities.

Partner Agency Support 2010-2011

AGENCY & PROGRAMS	2010 Program Allocations	Designated Contributions	Total Campaign Support
Adams-Hanover Counseling Services, Inc.	\$54,700	\$11,207	\$65,907
American Red Cross – Greater Hanover Chapter	\$124,480	\$32,283	\$156,763
American Red Cross, York-Adams Chapter	\$235,250	\$137,989	\$373,239
The Arc of York County	\$58,000	\$32,004	\$90,004
Bell Socialization Services, Inc.	\$43,250	\$33,647	\$76,897
Big Brothers/Big Sisters of York County, Inc.	\$43,500	\$58,625	\$102,125
Boy Scouts of America, New Birth of Freedom Council	\$176,800	\$83,129	\$259,929
Catholic Charities	\$51,500	\$76,000	\$127,500
Child Care Consultants	\$54,000	\$11,528	\$65,528
Children's Aid Society-The Lehman Center	\$44,000	\$35,069	\$79,069
Community Progress Council, Inc.	\$57,000	\$20,652	\$77,652
Crispus Attucks Association, Inc.	\$201,320	\$87,512	\$288,832
Family First Health	\$89,000	\$22,786	\$111,786
ForSight Vision	\$24,050	\$26,317	\$50,367
Girl Scouts in the Heart of Pennsylvania	\$116,000	\$26,360	\$142,360
Hanover Area YMCA Association	\$68,000	\$17,153	\$85,153
Leadership York	\$11,500	\$21,507	\$33,007
Lutheran Social Services of South Central PA	\$106,150	\$48,154	\$154,304
Mental Health America of York and Adams Counties	\$39,000	\$9,273	\$48,273
MidPenn Legal Services	\$29,000	\$9,650	\$38,650
New Hope Ministries	\$69,000	\$50,663	\$119,663
Penn-Mar Human Services	\$74,750	\$37,000	\$111,750
Pressley Ridge	\$144,000	\$5,638	\$149,638
The Salvation Army	\$194,000	\$82,591	\$276,591
UCP of South Central PA, Inc.	\$40,000	\$23,537	\$63,537
Victim Assistance Center, A Program of YWCA York	\$25,000	\$31,520	\$56,520
Visiting Nurse Association of Hanover & Spring Grove	\$40,000	\$44,204	\$84,204
VNA Home Care	\$55,000	\$53,160	\$108,160
YMCA of York and York County	\$185,000	\$45,761	\$230,761
York County Literacy Council	\$61,650	\$27,997	\$89,647
York Day Nursery	\$145,000	\$11,934	\$156,934
York Jewish Community Center	\$88,300	\$32,464	\$120,764
YWCA Hanover	\$85,000	\$9,758	\$94,758
YWCA York	\$274,000	\$141,240	\$415,240
GRAND TOTAL	\$3,107,200	\$1,398,312	\$4,505,512

Thank you for your support!

Additional Support

Special Response Fund

Since 1998, the Special Response Fund has been used to provide financial support to new or emerging community initiatives, strategic planning and new programs of partner agencies. Fund activity for 2010 is listed below.

SecureCorps	AmeriCorps Disaster Preparedness Program	\$50,000
YorkCounts	Community Planning and Development	\$30,000
York County Community Foundation	Community Development Coordinating Group	\$5,000
Mental Health America of York and Adams Counties	Glimpses of Wellness	\$500
York County Truancy Prevention Initiative	Truancy Summit	\$1,200

Emergency Food and Shelter National Board Program (EFSP)

United Way of York County annually receives funds from EFSP to address the needs of homeless or nearly homeless people in York County. A local Board is convened to distribute those funds to nonprofit agencies. In 2010, United Way received its Phase 28 award, which was distributed to the following eight agencies:

Organization	Program	Funding
ACCESS-York, a Program of YWCA York	Emergency Mass Shelter	\$30,000
Bell Socialization Services	Emergency Mass Shelter	\$143,000
Community Progress Council	Individual Shelter Nights	\$30,000
Community Progress Council	Rent Assistance	\$2,000
Hanover Council of Churches	Emergency Mass Shelter	\$9,000
The Salvation Army	Utility Assistance	\$45,741
United Way of York County	Administrative Costs	\$2,684
York YMCA Men's Residence	Emergency Mass Shelter	\$6,000

Statement of Financial Position March 31, 2011

Assets	
Cash	\$292,494
Cash - Restricted	11,876
Pledges Receivable, net of allowance for uncollectible pledges of \$437,591	4,036,276
Grants Receivable	46,943
Miscellaneous Receivables	3,020
Prepaid Expenses	16,900
Investments - Unrestricted	2,144,680
Investments - Restricted, Beneficial Interest in Perpetual Trusts Held by Third Parties	460,481
Investments - Restricted, Endowment Funds	1,228,279
Fixed Assets, net of accumulated depreciation	148,570
Total Assets	\$8,389,519
Liabilities and Net Assets	
Accounts and Designations Payable, Accrued Expenses, and Custodian Accounts	\$2,956,266
Allocations Payable	779,800
Total Liabilities	\$3,736,066
Net Assets	
Unrestricted	\$267,581
Unrestricted - Board Designated	536,173
Total Unrestricted Net Assets	803,754
Temporarily Restricted	2,149,063
Permanently Restricted	1,700,636
Total Net Assets	4,653,453
Total Liabilities and Net Assets	\$8,389,519

Statement of Activities Year Ended March 31, 2011

Revenue	
Annual Campaign and Bequests	\$6,732,979
Grants	467,875
Investment Income	108,173
Miscellaneous Income	63,352
Memberships/Donations	12,464
Rental Income	61,568
Realized and Unrealized Gains on Investments	308,553
Total Revenue	\$7,754,964
Less: Amounts Designated by Donors for Specific Organizations	-\$2,212,756
Net Revenue	\$5,542,208
Distributions and Expenses	
Program Services	
Distributions to Agencies	\$3,327,570
Community Impact	1,093,004
Total Program Services	\$4,420,574
Supporting Services	
Organizational Administration	\$450,243
Resource Development	536,134
Total Supporting Services	\$986,377
Total Expenses	\$5,406,951
Increase in Net Assets	\$135,257

Donated materials and services of \$131,312 are included in the Statement of Activities.

These statements were extracted from the Financial Statements audited by SF&Company CPAs and Business Advisors. The Financial Statements may be examined in the offices of the United Way of York County during regular business hours.

United Way of York County does not assess fundraising fees on designations processed for partner agencies.

Memorials, Endowments, and Planned Giving

Memorial contributions were received in memory of James Zarfoss, and a bequest was received from Mary Ellen Venus during the fiscal year ending March 31, 2011.

United Way of York County has endowment funds managed by York County Community Foundation and United Way of York County. United Way's funds with York County Community Foundation are pooled as part of the Foundation's Heritage Funds.

The following represents the activity in the accounts during the year ended March 31, 2011.

	York County Community Foundation	United Way of York County
Beginning Balance, 4/1/10	\$430,086	\$1,123,007
Contributions	0	0
Distributions	-20,247	-51,140
Net Investment Return	50,642	168,288
Ending Balance, 3/31/11	\$460,481	\$1,240,155

Tocqueville Society Members

The Tocqueville Society of York County is a leadership giving and recognition program that recognizes the vital importance of community commitment and personal giving at an exceptional level. The Tocqueville Society honors the generosity of those individuals who invest \$10,000 or more to the community through the annual campaign.

\$50,000 +

Mr. & Mrs. Louis J. Appell, Jr.
Robert W. & Donna J. Pullo
Scott Wagner

\$25,000 - \$49,999

Mrs. Nancy Brougher
Mr. & Mrs. Arthur J. Glatfelter
Donald & Ingrid Graham
Nancy & Tim Grumbacher
Robert A. & Anne W. Kinsley
Cornelia & William Wolf
Thomas & Frances Wolf

\$20,000 - \$24,999

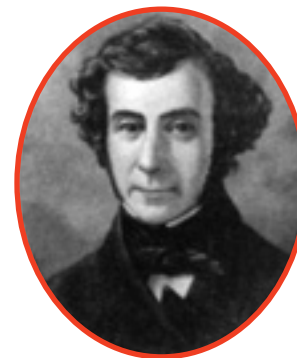
Louis Guthrie, Esq.
Michael & Jane Rice
Bill & Judy Simpson

\$15,000 - \$19,999

Pete & Meg Brubaker
Tony & Stef Campisi
Ginger & John Finlayson
Bev & George H. Glatfelter, II
George & Martha Hodges
Bill & Kim Kerlin
Sue C. & John C. Schmidt
Clyde A. Strang, M.D.

\$10,000 to \$14,999

Bruce Bartels & Romana Li
Fred & Barrie Callahan
Steven & Faina Caplan
Richard & Elizabeth Carson
David & Linda Davidson
Sally & Ron Dixon
Tom & Cindy Donley
Eddie & Connie Dunklebarger
Lynne Durbin & John-Francis Mergen
Drs. Eugene & Mary Jo Eline
Erda & Bob Erdos
John & Melodie Eyster
Mike & Holly Falco
Michael & Esther Furman
Gary & Karen Gilbert
Gary & Karyl Lee Gilbert
James J. & Kathleen Gilhool
Michael L. & Catherine A. Gleim
Steve & Julie Groff
Mike & Pat Heidler
Clement T. Ho, M.D.
Douglas & Cecilia Hofmann
Mark & Janice Illfelder
David & Beverly Kennedy
Tighe & Kathy King
Michael & Kim Klein



*"America has a long and rich tradition of generosity that begins with simple acts of neighbor helping neighbor."
– Alexis de Tocqueville*

Sam & Jeanne Laucks
Jane & Stanton Leboutiz
Todd & Kathy Lord
Dave & Betsy Meckley
Larry J. & Sally Miller
Michael & Lori Mitrick
Mick & Di Moritz
David & Melissa Myers
Dean & Carol Nachtigall
Joan & Tom Norris
Nicholas & Lisa Pandelidis
Dante & Brenda Parrini
Julie Pullo Hess
Susan Pullo Penn
Tracey Pullo Schuttly
W. Scott & Brenda Rhinehart
Raymond & Debby Rosen
Paul & Lori Rudy
Mark & Ruby Schmidt

Marna & Dick Seim
Lyle & Anne Siddoway
Bryan & Allison Siegelman
Rick & Carol Smith
Joan & David Stauffer
David & Mary Stewart
Gary & Heather Stewart, Jr.
Ken & Patti Sweigart
Steve & Beth Triantafyllou
Dale & Wendy Voorheis
Joe & Susan Wagman
Rich & Carol Wagman
Sue & Elliott Weinstein
Bruce & Sharon Williams
Carolyn & Mort Zifferer
4 anonymous members

Employee Giving Awards

Over 450 organizations offer their employees the opportunity to support the community through a workplace campaign. The following list recognizes those organizations with strong employee giving. The award levels are determined by dividing a company's total employee contribution by the total number of employees, to determine the employee gift per capita.

Blue Ribbon Award

\$175 and above

Adhesives Research, Inc.
American Red Cross, Greater Hanover Chapter
American Red Cross, York-Adams Chapter
Barley Snyder
Barton Associates, Inc.
Bergdoll & Company, CPA
Big Brothers/Big Sisters of York County, Inc.
BNY Mellon
The Bon-Ton Stores, Inc.
Business Information Group
C. S. Davidson, Inc.
Carney Engineering Group
CBY Systems, Inc.
Central Family Restaurant
CGA Law Firm
Child Care Consultants, Inc.
District 98 (I.A.M.A.W.)
DOCEO Office Solutions

E.K. McConkey & Company
First National Bank of Pennsylvania
ForSight Vision
Friendly's FoodService Division
Fulton Bank
Glatfelter Insurance Group
Graham Capital Company
Graham Engineering Corporation
Inside Out Creative
JDB Engineering, Inc.
JMT
Kinsley Construction, Inc.
Klepper's Key Shop
KS Tooling, Inc.
Leadership York
Liberty Mutual Insurance
Local 776 (I.B.T.)
LSC Design, Inc.
M&T Bank
MANTEC
Merrill Lynch
Met-Ed, A FirstEnergy Company & Members of Local 777.3 (I.B.E.W.)
Murphy & Dittenhafer, Inc.
New Birth of Freedom Council, Boy Scouts of America
New Hope Ministries
North Metal & Chemical Co.
NuTec Design Associates, Inc.
Nutec Facilities Corp.
Orthopaedic & Spine Specialists
ParenteBeard, LLC
PeoplesBank, A Codorus Valley

Company
PNC Bank Corp.
PPL Electric Utilities Corp. & Members of Local 1600 (I.B.E.W.)
Precision Medical Products
Realtors Association of York and Adams Counties
SF & Company
Shumaker Williams PC
Smith Elliott Kearns & Company, LLC
Stambaugh-Ness, P.C.
Stock and Leader
Susquehanna Real Estate
United Parcel Service & Members of Local 776 (I.B.T.)
United Way of York County
G.A. & F.C. Wagman, Inc. / Wagman Construction, Inc.
Weinstein Realty Advisors
Wells Fargo
WOLF
York Area Housing Group / Delphia Management Corporation
York County Chamber of Commerce
York County Community Foundation
York County Economic Development Corporation
York County Literacy Council
York Haven Power Operations, LLC & Members of Local 777.3 (I.B.E.W.)
York Traditions Bank
YorkCounts

Gold Award

\$100-\$174

The Arc of York County
Bailey Travel Service, Inc.
Collens Wagner Agency, Inc.
Columbia Gas of Pennsylvania, Inc. & Members of Local 1852 (U.S.W.)
Community Progress Council, Inc.
Conductive Technologies
Coupling Corporation of America
Crispus Attucks Association, Inc.
Elsner Engineering Works, Inc.
Exelon Nuclear
First Capital Federal Credit Union
Glatfelter & Members of Local 1303 (U.S.W.)
Graham Architectural Products Corporation
Hogg Construction, Inc.
Janney Montgomery Scott, Inc.
Johnson Controls Company & Members of Local 1872 (U.A.W.) and Y.S.E.A. & Y.E.E.A.
LAMAR Advertising Co.
Legacy Athletic Apparel
MidPenn Legal Services, Inc.
Miller Chemical & Fertilizer Corp.
Monarch Products
North Industrial Chemicals, Inc.
Northwestern Human Services of York and Adams County
PACE Resources, Inc.
Pavan USA Inc.

Pennex Aluminum Company
Pressley Ridge
Print-O-Stat
Reinsel Kuntz Leshner LLP
The Salvation Army
Susquehanna Bank
Transply, Incorporated
Visiting Nurse Association of Hanover & Spring Grove, Inc.
Williams-Transco
Wilmac Corporation
YMCA of York and York County
York Area Regional Police
York County Convention & Visitors Bureau
York County Solid Waste & Refuse Authority
York Day Nursery
York Habitat for Humanity, Inc.
York Jewish Community Center
York Township
The York Water Company
YWCA York

Silver Award

\$60-\$99

AESYS Technologies, LLC & Members of Local 1852 (U.S.W.)
BAE Systems & Members of Local 7687 (U.S.W.)
Buchart-Horn, Inc.
Campbell Chain/Apex Tool Group, LLC
Children's Aid Society -

The Lehman Center
Colony Papers, Inc.
Dentsply International
Die-Tech, Inc.
Family First Health
Farm & Natural Lands Trust of York County
Farmers Fire Insurance Co.
FedEx
General Dynamics
Gerdau Ameristeel
Hanover Area Chamber of Commerce
Harley-Davidson Motor Company, Inc. & Members of Local 175 (I.A.M.A.W.)
Harrisburg Area Community College - York Campus
Henderson Construction Services, Inc.
High Industries, Inc.
Housing Authority of the City of York
I.B. Abel, Inc. & Members of Local 229 (I.B.E.W.)
John H. Myers & Son, Inc.
Keystrect Construction, Inc.
Lincoln General Insurance Co.
Local 229 - I.B.E.W.
Memorial Hospital
Menchey Music Service, Inc.
Mental Health America of York and Adams Counties
The Merchandiser
Navistar & Members of Local 1872 (U.A.W.) and Local 776 (I.B.T.)
New Standard Corporation
Northwest Savings Bank

OSRAM SYLVANIA Products Inc.
Penn State York
Precision Custom Components, LLC & Members of Local 1403 (I.A.M.A.W.)
Radio Hanover, Inc.
Snyder's-Lance, Inc.
South Western School District & Members of South Western Education Association (P.S.E.A.)
The Stewart Companies
VNA Home Care
Voith Hydro, Inc. & Members of Local 1400 (I.A.M.A.W.)
Walton and Company, Inc.
WSBA/WARM 103/WSOX (Cumulus Media)
York Container Company
York County Library System
The Yorktowne Hotel
YWCA Hanover

Bronze Award

\$35-\$59

Associated Wholesalers, Inc. & Members of Local 776 (I.B.T.)
Brewery Products Co.
Catholic Charities
Central York School District & Members of Central York Education Association (P.S.E.A.)
Citizens Bank of PA
City of York & Members of Lodge 15 (F.O.P.), Local 627 (I.A.F.F.), Local 776 (I.B.T.), Local 1284 (A.F.S.C.M.E.) and
Local 229 (I.B.E.W.)
Comcast Corporation
Cooper Motors, Inc.
Engle-Hambright & Davies
Giant Food Stores, Inc.
Graham Packaging Company, L.P.
Hanover Shoe Farms
Jack Giambalvo Motor Company, Inc.
Macsteel Service Centers USA
Metro Bank
Olde Country Reproductions, Inc.
Penn-Mar Human Services
The Phillips Group
Quaker City Paper Company
Quality Digital Office Technology
Spring Grove School District & Members of Spring Grove Education Association (P.S.E.A.)
Starbucks Coffee Company - York Roasting Plant
Topflight Corporation
UCP of South Central PA, Inc.
Voith Turbo Inc.
WellSpan Health
York County Planning Commission
York Dispatch & Members of Local 38128 (C.W.A.)
York Newspaper Company & Members of Local 14839 (C.W.A.)
York Suburban School District & Members of York Suburban Education Association (P.S.E.A.)

Corporate Giving Awards

The following organizations made a significant corporate contribution to the annual campaign. The award levels are determined by dividing a company's corporate contribution by the total number of employees, to determine the corporate gift per capita.

Blue Ribbon Award \$135 and above

21st Century Wealth Management LLC
BNY Mellon
Carney Engineering Group
Citizens Bank of PA
Colony Papers, Inc.
Farmers Fire Insurance Co.
GGG Information Services
Glatfelter Insurance Group
The Graham Group
Legacy Athletic Apparel
Liberty Mutual Insurance
Met-Ed, A FirstEnergy Company
Nationwide Insurance Designated
Penn Waste
Ship 'N Store Warehousing
Wetzel Funeral Home
Williams-Transco
WOLF
Wolf Farms, Inc.
York-Adams Central Labor Council,
AFL-CIO

Gold Award \$85-\$134

Cox Realty
Edris Oil Service, Inc.
Engdahl Mfg. Inc.
Fulton Bank
Hanover Plastic Products
Heidler Roofing Services
JMT
Johnson Controls Company
M&T Bank
Miller Chemical & Fertilizer Corp.
The Newton Group, LLC
Northwest Savings Bank
ParenteBeard, LLC
PeoplesBank, A Codorus Valley
Company
PNC Bank Corp.
Susquehanna Bank
G.A. & F.C. Wagman, Inc. / Wagman
Construction, Inc.

Silver Award \$50-\$84

Adhesives Research, Inc.
Barton Associates, Inc.
Bell Insurance, Inc.
Bergdoll & Company, CPA
Bradley Lifting Corporation

C. S. Davidson, Inc.
Collens Wagner Agency, Inc.
Columbia Gas of Pennsylvania, Inc.
Conductive Technologies
C-P Flexible Packaging
Die-Tech, Inc.
Elsner Engineering Works, Inc.
Kunkle Insurance Agency
PACE Resources, Inc.
Pavan USA Inc.
PPL Electric Utilities Corp.
Reisinger Poultry, Inc.
The Stewart Companies
United Parcel Service
Wolf Furniture Company
York Newspaper Company
The York Water Company

Bronze Award \$15-\$49

AAA Southern Pennsylvania
Associated Wholesalers, Inc.
BAE Systems
Bailey Travel Service, Inc.
The Bon-Ton Stores, Inc.
Cam Innovation, Inc.
Caterpillar Inc.
CBY Systems, Inc.
Comcast Corporation
Cooper Motors, Inc.

CSR
David A. Hoffman, Surveyor
Dentsply International
District 98 - I.A.M.A.W.
E.K. McConkey & Company
Engle-Hambright & Davies
ES3, LLC
Exelon Nuclear
Gettle Incorporated
Glatfelter
Hanover Shoe Farms
Harley-Davidson Motor Company
Hoffman Pattern
I.B. Abel, Inc.
JCPenney Company, Inc.
JDB Engineering, Inc.
John W. Keffer Funeral Home, Inc
Leisters Furniture Inc.
Lincoln General Insurance Co.
LSC Design, Inc.
Macy's
Magnesita Refractories
McCormick & Co., Inc.
Metso Minerals
Monarch Products
Murphy & Dittenhafer, Inc.
NuTec Design Associates, Inc.
Nutec Facilities Corp.
Oakworks, Inc.
OSRAM PENNSYLVANIA Products Inc.
Pennex Aluminum Company

Perform Group, LLC
 Precision Medical Products
 Progressive Information Tech.
 Robert G. Miller, Inc.
 Smith Elliott Kearns & Company, LLC
 Sovereign Bank
 Transply, Incorporated
 Voith Turbo Inc.
 Vulcan Materials
 Walton and Company, Inc.
 York Container Company
 York Haven Power Operations, LLC
 York Oil Service, Inc.

Campaign Prize Sponsors

Apple Chevrolet donated 2011 Chevy Malibu LTZ
 Harley-Davidson Motor Company donated a 2011 Road Glide motorcycle
 Giant Food Stores, Inc. donated \$1,500 in Grocery Gift Cards
 Business Information Group, Inc. donated a notebook computer.
 The Bon-Ton Stores, Inc. donated a \$1,000 shopping spree

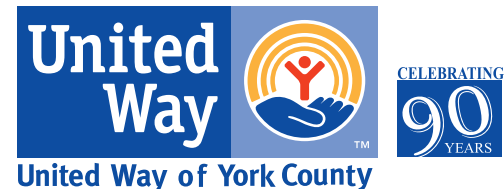
In-Kind Gifts

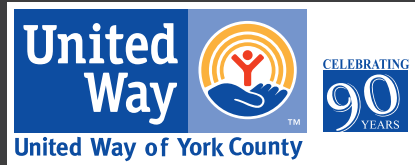
The following organizations provided goods and services to support United Way's annual campaign, community initiatives, and volunteer programs:

Apple Outdoor
 Cloister Car Wash
 DOCEO Office Solutions
 Glatfelter Insurance Group (ELS lunch hosts)
 Kline Graphic Design, Inc.
 Martin Library
 MOXIE
 LAMAR Advertising Co.
 Penn State York
 Print-O-Stat
 Snyder's of Hanover
 The Valencia
 Topflight Corporation
 Video Copy Center
 WARM FM 103
 WGTY FM 107.7
 WPMT Fox 43
 WSBA AM 910
 WSOX FM 96.1
 WYCR FM 98.5 The Peak
 York Newspaper Company

Special Event Sponsors

BAE Systems & Members of Local 7687 (U.S.W.)
 Barton Associates, Inc.
 C.S. Davidson, Inc.
 DOCEO Office Solutions
 First Energy Foundation
 Fulton Bank
 Glatfelter Insurance Group
 Glatfelter & Members of Local 1303 (U.S.W.)
 The Graham Group
 Harley-Davidson Motor Company, Inc. & Members of Local 175 (I.A.M.A.W.)
 HealthSouth Rehabilitation Hospital of York
 M&T Bank
 Memorial Hospital
 ParenteBeard, LLC
 Pennex Aluminium Company
 PeoplesBank,
 A Codorus Valley Company
 Stock and Leader
 Utz Quality Foods, Inc.
 Weinstein Realty Advisors
 Wolf
 York Traditions Bank





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MISSION STATEMENT

To improve people's lives by building a strong community through cultivating financial generosity, volunteerism, and civic engagement

www.unitedway-york.org